



DIMENSIONS

The Semi-Annual Newsletter from DRYCO Construction • Spring 2006
www.dryco.com



By Daren R. Young
 President

When dreams come true...

When years of preparation meet opportunity –
luck happens!!!

And, dreams come true. I never really dreamed we would be in a facility like this one. I did dream of a new facility where we would be able to grow and operate more efficiently....one we would be proud to have customers, suppliers, friends and family visit. I never dreamed of a 10,000-square-foot office and a 17,000-square-foot shop on four and a half acres. I did dream of staying in Fremont, where I grew up, and of being on Boscell Road with Pacific Commons Shopping center, Fremont Auto Mall and the Saddle Rack...as well as the businesses of some very good friends...a stone's throw away.

I'm a goal setter and, if you know me, you know that I believe totally in the power of having clear, well-written goals and in annually hiding out somewhere to review and update those goals. It's hard to explain how it works, but it works...that's for sure. The two "things" I wanted to accomplish the most were a nice house to raise my family and entertain my friends and a building for my business that we could be proud of and where we would not be limited in any way. I believe that setting goals is the number one reason I achieved these "thing" goals.

Now, don't get me wrong. I'm not saying these are, by any means, the most important goals. I put a far greater value on relationships than I do on "things"...my family, friends, and customers who, over the years, have become more than just acquaintances. The people I work with? True friends. That's what life is about. Your big house and your nice building aren't going to miss you when you're gone... but your friends will.

Lest I ever get a big head about this place, I can always look at the picture of my first office, where DRYCO started, and then

remember that I've been trying to catch this dream for over 20 years of my life.



That was then...

What better day to have it than St Patrick's Day, March 17th! We'll start the music and open the bar around 3:30 or 4:00 PM, mingle around until 7:00 or 7:30 PM and then we'll hand out passes for Saddle Rack (only a couple doors down).

There you'll be prompted to take a line dancing lesson, ride the bull or sit back in the barber's chair for a shot! Anyway there's sure to be a great band and you're sure to have a great time. So, come join us. Won't you?

I invite you all to come catch my dream for yourself at our **1st Annual Open House**.

And thanks, for being part of my dream. ♦



This is NOW

More photos of our new facility inside

INSIDE DIMENSIONS

1st Annual DRYCO Open House
 Friday • March 17 • 2006
 4 - 7 pm **Come join us!**

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Visit our website at www.dryco.com

More Views of our New Digs



ON THE LEVEL



By Bob Schaefer

Manager,
Grading & Underground

The biggest difference the new facility makes to our division is our much-improved ability to get to our jobs in the morning.

At our old facility, the bottleneck we faced just trying to get equipment out of the yard delayed our starts immensely. If a truck was parked in the back, it sometimes left 15 minutes behind the foreman and crew, who had already started for the job site. We didn't realize just how inconvenient it was until we moved here where vehicles move freely and tools are loaded easily.

The efficiency in getting started in the morning enables us to stay on schedule to a much greater degree and to complete jobs according to our customers' timetables. Getting started on the day's work on time may seem like a minor factor, but it's major for us.

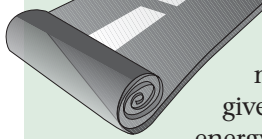
As we add more equipment, the capacity to keep it here rather than at another site will add convenience and efficiency.

I think our beautiful new facility shows that Daren's philosophy of Quality First really works. Over 20 years, the company has built a base of loyal, repeat customers who know that DRYCO will provide them with high-quality work at a fair price. The company philosophy has been good for them and, in turn, good for us. Our new facility is the result of that win-win way of doing things. ♦

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Bob Schaefer, Manager of the Grading & Underground Division, joined DRYCO in 1993.

PAVING THE WAY



The move to our new facility has given all of us increased energy to grow and thrive. With respect to the Asphalt Division, we have a broader future outlook. The company plans to increase our business by 10-15%, so we're looking to hire experienced asphalt workers who can add value to our services.



By Rafael Torres
Manager, Asphalt Division

The facility has boosted our morale. It has provided a safer working environment, especially in regard to loading and unloading equipment, with none of the congestion we experienced before. The foremen and crews will be able to get to jobs on time and with less stress after a hassle-free start from here. They'll have their minds on the work ahead rather than on how they're going to get out of the yard.

Now that we have ample space, we'll be able to replace old and acquire new equipment. One major purchase will be an asphalt grinder that will definitely increase our efficiency. It will allow us to be competitive and we'll have more control over that facet of the work. Owning an asphalt grinder may even enable us to lower the cost per square foot.

The managers' focus is to make sure that our employees, as well as our customers, see that we are a stable company. Employees will realize that they can grow with us, be successful and enjoy job security. It's not just about "What's in it for me?" but "What's in it for everybody?" "How can we serve our customers?" If our customers are happy, DRYCO will benefit in return.

We have ten years' potential growth right here in this facility. We know where we're going and we're eager to take our employees and customers along with us. ♦

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Rafael Torres, DRYCO Vice President and Manager of the Asphalt Division, has 25 years' experience in the construction industry. He co-founded DRYCO with Daren Young in 1982 and is co-owner of the company.

I'm thrilled with our new facility. On a scale of one to ten, we're now at 10! I think it shows our customers success and stability. For new employees as well as customers, it adds credibility.

From the estimators' point of view, the fact that the facility is laid out specifically for the functions of contractors is most important. It allows us to be much more efficient for our customers.

As with any move from a small (cramped) facility to a spacious one, there are challenges and adjustments, like in passing information. Before, we just called across the room. Now, we have to find the person we want to talk to. It is a good feeling, though, to know that we have a facility that we'll be able to grow into for a long time.

We had an excellent end to 2005 and we've started 2006 with a bang, with one of the highest backlogs we've ever had. As we go forward, the estimating team will be

concentrating on what we do best, pavement maintenance work. As is always true as spring approaches, we urge our customers to contact us early in the season, so they can avoid being caught in the July-September crunch.

More and more of our customers are taking advantage of our pavement maintenance planning capabilities and we urge those who are interested to contact us now about creating their plan. Early in the

season, we can turn around a three- or five-year plan in about two weeks. In June, it will take closer to four weeks – and we'll be approaching the critical part of the season to start implementing. Don't delay! ♦

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Ron Saisi joined DRYCO in 1992, bringing with him broad experience in the construction industry. He has built an estimating and project management team that can bid and manage projects ranging from simple to very complex grading, paving and concrete work.

Dollars & Sense



By Ron Saisi
Chief Estimator



By Kent Hudson
Manager, Concrete Division

ON SOLID GROUND with Concrete

I'm very proud of our new facility because it shows our customers that we are well established and at the top of our game. They see that our hard work and commitment to

quality has paid off and that we're here to stay. It's a great accomplishment.

For me, one of the biggest advantages of being here is that our attractive facility helps draw high-quality people who want to come to work at

DRYCO. It enables us to hire employees with skill and experience who want to build a career with a strong company. They are inspired to be part of our growth and success.

(continued on back page)

Lines

FROM STRIPING & SEAL COAT



By Rick Flores

Manager,
Striping and Seal Coat

Now that DRYCO has more room to operate and plenty of space for equipment, vehicles and supplies, we are ready to roll as spring arrives. The fact that our storage capacity has increased – 20,000

gallons of seal coat, for example – allows us to service our customers even when they need us the next day. Don't misunderstand! I'm not trying to encourage last-minute requests as we still need available crews to do the work. We have the materials readily available, though, and that increases efficiency in getting the job done in a timely manner.

As we gear up for our busy season, I want to thank our customers for their loyalty. We appreciate your business and invite you to visit us at our new facility. We'd like to show you around! ♦

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Striping and Seal Coat Division Manager Rick Flores joined DRYCO as a driver and laborer in 1987. Since that time, he has developed process knowledge, leadership and management skills. His crews complete jobs of all sizes, from simple parking lot striping to complex shopping center and outdoor athletic court seal coating.



The fourth quarter of 2005 was extremely busy for us for a number of reasons. The economy became stronger, there was a stretch of great weather before the rains came and we had a healthy backlog of business. In addition, we moved our entire operation to our new facility in just 48 hours in early December. What an exciting way to end a year!

Though the move was hectic, the benefits far outweigh the long hours and challenges involved in making it happen. We have room to operate and are positioned to grow! Along with comfortable offices, an excellent training area and altogether more professional and functional surroundings, we now have a spacious indoor shop with a lift for keeping our equipment in top working condition.

We also have storage space for materials, which allows us to purchase in larger quantities and pass the savings along to our customers.

Our new dispatch function is laid out beautifully in our new "war room," enabling us to schedule and track where everything is and improving productivity greatly.



By Dave McLeod

Operations Manager

All in all, our new facility is a place to be very proud of and I want to express special thanks to Gary Hamamoto and Irene Ohlendorf for their extraordinary efforts in helping to get us moved in and settled. They were terrific! ♦

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Operations Manager Dave McLeod joined DRYCO in 1997 as supervisor of equipment and maintenance. He brought to DRYCO strong leadership and management skills, which he had perfected as district manager for Grand Auto and Circuit City. Previously, he headed up DRYCO's Concrete Division.

ON SOLID GROUND with Concrete

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Those employees add to the strength of our divisions. Our work continually improves and we, in turn, attract more customers and better and better projects.

In addition, our location so close to I-880 presents us as a serious player in the construction industry. Our industry partners and suppliers tend to take us even more seriously and think to themselves, "What can we

do for DRYCO?" It's a great feeling to know that is happening and to be ready and able to respond! ♦

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Concrete Division Manager Kent Hudson joined DRYCO in 2003 as concrete division foreman. With 24 years' experience in the construction industry, he worked previously for a union shop in San Jose and for 10 years with a shop in Colorado.

**1st Annual
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Friday • March 17 • 2006 • 4-7 pm
Customers and vendors invited!



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